

	A	B	C	D	E	F	G	H	I	J	K	L	M	N
1	DCF Analysis of purchasing 5,000 relocatable seats													
2				Jun-11	Jun-12	Jun-13	Jun-14	Jun-15	Jun-16	Jun-17	Jun-18	Jun-19	Jun-20	Jun-21
3	Cash flows													
4	Inflows													
5	External Revenue													
6					177,000		177,000		177,000		177,000		177,000	
7					140,000	140,000	140,000	140,000	140,000	140,000	140,000	140,000	140,000	140,000
8					100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000
9														
10				0	417,000	240,000	417,000	240,000	417,000	240,000	417,000	240,000	417,000	240,000
11														
12				1,400,000										
13														
14				1,400,000	417,000	240,000	417,000	240,000	417,000	240,000	417,000	240,000	417,000	240,000
15														
16	Outflows													
17				1,400,000										
18					94,825	87,578	79,808	71,477	62,543	52,963	42,691	31,676	19,864	7,199
19					100,237	107,484	115,254	123,585	132,519	142,099	152,371	163,386	175,198	187,863
20					10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000
21					14,400	14,400	14,400	14,400	14,400	14,400	14,400	14,400	14,400	14,400
22														
23				1,400,000	219,462	219,462	219,462	219,462	219,462	219,462	219,462	219,462	219,462	219,462
24														
25				0	197,538	20,538	197,538	20,538	197,538	20,538	197,538	20,538	197,538	20,538
26														
27				940,361										
28														
29				698,606										
30														
31					140,000	140,000	140,000	140,000	140,000	140,000	140,000	140,000	140,000	140,000
32														
33	P&L													
34					417,000	240,000	417,000	240,000	417,000	240,000	417,000	240,000	417,000	240,000
35														
36					94,825	87,578	79,808	71,477	62,543	52,963	42,691	31,676	19,864	7,199
37					10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000
38					14,400	14,400	14,400	14,400	14,400	14,400	14,400	14,400	14,400	14,400
39					140,000	140,000	140,000	140,000	140,000	140,000	140,000	140,000	140,000	140,000
40					259,225	251,978	244,208	235,877	226,943	217,363	207,091	196,076	184,264	171,599
41														
42					157,775	(11,978)	172,792	4,123	190,057	22,637	209,909	43,924	232,736	68,401
43														
44	Note 1: External revenue:													
45				4,000 seats @ \$48 net less \$15,000 biennially				177,000						
46				Rugby Queenstown 2,000 seats @ \$40			80,000							
47				Cricket ODI 1,000 seats @ \$30			30,000							
48				Others - Golf, Speedway, Conferences			30,000	140,000						
49	Note 2: Costs saved: 3,333 seats at \$30 on basis of one rugby test per year.													
50	Competition for temp seat suppliers is from Christchurch and North Island.													
51														